



# Club Health Assessment for District H 1 through December 2012

| Club Number                          | Club Name                        | Charter Date | Status           |  | Membership                         |                   |  |                |                 |                            | Reports                                    |                           |  |                                  |   | Finance                                  | LCIF            |                                   |
|--------------------------------------|----------------------------------|--------------|------------------|--|------------------------------------|-------------------|--|----------------|-----------------|----------------------------|--|---------------------------|--|----------------------------------|---|--|-----------------|-----------------------------------|
|                                      |                                  |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped                            | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report         | President Rotation               | No Active Email **                                  | Months Since Last Activity Report ***    | Account Balance | Donations for current Fiscal Year |
|                                      |                                  |              |                  |  | If below 15 members appears in red |                   | If net loss is greater than 20% appears in red |                |                 |                            | If no report in 3 months appears in red    |                           | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |                 |                                   |
| <b>Clubs less than two years old</b> |                                  |              |                  |  |                                    |                   |  |                |                 |                            |  |                           |  |                                  |   |  |                 |                                   |
| 110482                               | BAMBAMARCA FARO DE ESPERANZA     | 03/03/2011   | Active           | 1  | 29                                 | 10                | 1  | 9              | 45.00%          | 0                          | 1  | 3                         |  |                                  |   | N/R                                      | 90+ Days        |                                   |
| 116138                               | CATACAOS JOSE CAYETANO HEREDIA   | 02/22/2012   | Active           |  | 22                                 | 0                 | 0  | 0              | 0.00%           | 0                          |  | 0                         |  | 2                                |   |  | 90+ Days        |                                   |
| 118050                               | CHICLAYO LA VICTORIA             | 10/19/2012   | Newly Chartered  |  | 23                                 | 23                | 0  | 23             | 100.00%         | 0                          |  | 2                         |  |                                  |   |  |                 |                                   |
| 111359                               | EL ALTO CABO BLANCO              | 06/15/2011   | Active           |  | 20                                 | 0                 | 3  | -3             | -13.04%         | 26                         | 1  | 0                         |  |                                  | M   | 0  | 90+ Days        |                                   |
| 115826                               | PIMENTEL                         | 01/10/2012   | Active           |  | 35                                 | 2                 | 18   | -16            | -31.37%         | 0                          | 1  | 0                         |  |                                  | P   | 0  |                 |                                   |
| 111497                               | SULLANA TURICARAMI               | 06/30/2011   | Active           |  | 20                                 | 0                 | 2  | -2             | -9.09%          | 22                         | 1  | 2                         |  |                                  | P   | 1  |                 |                                   |
| 115357                               | TRUJILLO CUIDAMOS TU SALUD       | 10/20/2011   | Active           |  | 14                                 | 0                 | 6  | -6             | -30.00%         | 20                         | 1  | 0                         |  | 2                                |   | 11                                       | 90+ Days        |                                   |
| 110323                               | TRUJILLO LUZ DE ESPERANZA        | 02/21/2011   | Active           |  | 43                                 | 6                 | 6  | 0              | 0.00%           | 45                         | 2  | 0                         |  |                                  |   | 0  |                 |                                   |
| 115412                               | TRUJILLO MISIONEROS DEL SERVICIO | 10/28/2011   | Active           |  | 20                                 | 0                 | 0  | 0              | 0.00%           | 20                         |  | 0                         |  | 2                                |   | 1  | 90+ Days        |                                   |
| 110429                               | TRUJILLO NUEVA AURORA            | 02/23/2011   | Active           | 1  | 6                                  | 2                 | 8  | -6             | -50.00%         | 19                         | 2  | 0                         |  |                                  |   | 0  |                 |                                   |
| 110044                               | TRUJILLO UNIDOS EN EL SERVICIO   | 01/10/2011   | Active           |  | 20                                 | 3                 | 2  | 1              | 5.26%           | 17                         | 1  | 0                         |  | 3                                | M   | 0  |                 |                                   |
| <b>Clubs more than two years old</b> |                                  |              |                  |  |                                    |                   |  |                |                 |                            |  |                           |  |                                  |   |  |                 |                                   |
| 33696                                | BALNEARIO DE BUENOS AIRES        | 04/25/1977   | Active           |  | 22                                 | 4                 | 2  | 2              | 10.00%          | 21                         | 6  | 0                         |  |                                  | M   | 1  | 90+ Days        | \$200.00                          |
| 16193                                | BARRANCA                         | 02/23/1963   | Active           | 1  | 16                                 | 0                 | 0  | 0              | 0.00%           | 19                         |  | 4                         |  |                                  |   | 0  | 90+ Days        |                                   |
| 16195                                | CAJAMARCA                        | 11/10/1948   | Active           |  | 50                                 | 0                 | 0  | 0              | 0.00%           | 48                         |  | 0                         |  |                                  | M   | 0  |                 |                                   |
| 36462                                | CAJAMARCA EL PROGRESO            | 01/15/1979   | Active           |  | 24                                 | 8                 | 0  | 8              | 50.00%          | 16                         |  | 1                         |  |                                  | M   | 3  |                 |                                   |
| 16198                                | CASMA                            | 01/12/1967   | Active           | 1  | 8                                  | 3                 | 16   | -13            | -61.90%         | 13                         | 1  | 0                         |  |                                  | T   | 0  | 90+ Days        |                                   |
| 16200                                | CHANCAJ                          | 06/06/1968   | Active           |  | 26                                 | 2                 | 0  | 2              | 8.33%           | 24                         |  | 1                         |  |                                  |   | 6  |                 |                                   |
| 16201                                | CHEPEN                           | 03/21/1963   | Active           |  | 14                                 | 0                 | 1  | -1             | -6.67%          | 13                         | 8  | 0                         |  |                                  | T,M   | 2  | 90+ Days        |                                   |
| 16202                                | CHICLAYO                         | 10/15/1947   | Active           |  | 33                                 | 1                 | 3  | -2             | -5.71%          | 36                         | 6  | 0                         |  |                                  | P,M   | 0  |                 |                                   |
| 97462                                | CHICLAYO CENTRO                  | 06/28/2006   | Active           |  | 22                                 | 12                | 25   | -13            | -37.14%         | 36                         | 1  | 0                         |  | 2                                | P   | 0  | 90+ Days        |                                   |
| 34844                                | CHICLAYO EL PACIFICO             | 12/12/1977   | Active           |  | 14                                 | 0                 | 1  | -1             | -6.67%          | 15                         | 1  | 0                         |  |                                  | T   | 0  |                 |                                   |
| 61979                                | CHICLAYO LAS MUSAS               | 05/26/1999   | Active           |  | 39                                 | 0                 | 0  | 0              | 0.00%           | 36                         |  | 0                         |  |                                  |   | 0  |                 | \$1000.00                         |
| 36216                                | CHICLAYO LOS PARQUES             | 11/27/1978   | Active           |  | 22                                 | 1                 | 4  | -3             | -12.00%         | 25                         | 12   | 0                         |  |                                  | T   | 0  |                 |                                   |



# Club Health Assessment for District H 1 through December 2012

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|-------------|-------------------------------|--------------|------------------|--|------------------------------------|-------------------|---------------------|----------------|-----------------|--|--|---------------------------|--------------------------------|--------------------|---|--|----------------------------------|---|--|----------|--|
|             |                               |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago                     | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report | President Rotation | No Active Email **                      | Months Since Last Activity Report ***  | Account Balance                  | Donations for current Fiscal Year                   |  |          |  |
|             |                               |              |                  |  | If below 15 members appears in red |                   |                     |                |                 | If net loss is greater than 20% appears in red |  |                           |                                |                    | If no report in 3 months appears in red | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |          |  |
| 29219       | CHICLAYO SALAVERRY            | 04/30/1974   | Active           |  | 26                                 | 3                 | 0                   | 3              | 13.04%          | 24   |  |                           |                                | 0                  |   | 2                                      | T                                |   | 0  |          |  |
| 36813       | CHICLAYO SAN JUAN             | 03/30/1979   | Active           |  | 19                                 | 0                 | 0                   | 0              | 0.00%           | 22   |  |                           |                                | 0                  |   |  | P,T,M                            |   | 0  |          |  |
| 16203       | CHICLAYO SANTA VICTORIA       | 05/03/1971   | Active           |  | 14                                 | 0                 | 0                   | 0              | 0.00%           | 16   |  |                           |                                | 0                  |   |  |                                  |   | 1  |          |  |
| 106051      | CHICLAYO SENOR DE SIPAN       | 06/30/2009   | Active           |  | 21                                 | 4                 | 0                   | 4              | 23.53%          | 18   |  |                           |                                | 0                  |   |  | M                                |   | 1  |          |  |
| 36898       | CHICLAYO VILLARREAL           | 04/17/1979   | Active           |  | 22                                 | 1                 | 1                   | 0              | 0.00%           | 18   | 3  |                           | 1                              |                    |   |  | S                                |   | 0  |          |  |
| 16204       | CHIMBOTE                      | 06/04/1949   | Active           |  | 54                                 | 4                 | 5                   | -1             | -1.82%          | 53   | 3  |                           | 0                              |                    |   |  |                                  |   | 5  |          |  |
| 59640       | CHIMBOTE BUENOS AIRES         | 06/12/1997   | Active           |  | 35                                 | 0                 | 0                   | 0              | 0.00%           | 36   |  |                           | 1                              |                    |   |  |                                  |   | 0  |          |  |
| 78794       | CHIMBOTE CAMINO DE SERVICIO   | 04/14/2004   | Active           |  | 26                                 | 2                 | 3                   | -1             | -3.70%          | 25   | 1  |                           | 1                              |                    |   |  |                                  |   | 2  |          |  |
| 95076       | CHIMBOTE ISLA BLANCA          | 01/23/2006   | Active           |  | 21                                 | 5                 | 5                   | 0              | 0.00%           | 17   | 3  |                           | 0                              |                    |   |  |                                  |   | 0  |          |  |
| 78422       | CHIMBOTE UNIDOS PARA SERVIR   | 03/09/2004   | Active           |  | 17                                 | 2                 | 6                   | -4             | -19.05%         | 25   | 3  |                           | 0                              |                    |   |  | S                                |   | 1  |          |  |
| 61855       | CHOTA ACUNTA                  | 04/29/1999   | Active           |  | 12                                 | 0                 | 0                   | 0              | 0.00%           | 12   |  |                           | 3                              |                    |   |  | T                                |   | N/R                                      |          |  |
| 106856      | FERRENAFE SICAN               | 11/16/2009   | Active           | 1  | 21                                 | 3                 | 0                   | 3              | 16.67%          | 18   |  |                           | 0                              |                    |   |  | M                                |   | 0  |          |  |
| 33544       | GUADALUPE                     | 03/22/1977   | Active           |  | 16                                 | 1                 | 1                   | 0              | 0.00%           | 16   | 2  |                           | 1                              |                    |   |  |                                  |   | 3  | 90+ Days |  |
| 16209       | HUACHO                        | 03/05/1948   | Active           |  | 24                                 | 0                 | 5                   | -5             | -17.24%         | 35   | 11   |                           | 0                              |                    |   |  | M                                |   | 0  |          |  |
| 102523      | HUACHO IRENE SALVADOR         | 06/23/2008   | Active           |  | 13                                 | 0                 | 2                   | -2             | -13.33%         | 17   | 3  |                           | 0                              |                    |   |  | P                                |   | 0  |          |  |
| 103963      | HUACHO MELVIN JONES           | 11/12/2008   | Active           |  | 31                                 | 4                 | 0                   | 4              | 14.81%          | 28   |  |                           | 0                              |                    |   |  |                                  |   | 0  |          |  |
| 99200       | HUACHO UNION Y AMISTAD        | 04/24/2007   | Active           |  | 34                                 | 0                 | 1                   | -1             | -2.86%          | 33   | 6  |                           | 0                              |                    |   |  |                                  |   | 0  |          |  |
| 54507       | HUANCHACO                     | 05/25/1993   | Active           |  | 25                                 | 0                 | 1                   | -1             | -3.85%          | 25   | 0  |                           | 0                              |                    |   |  | T                                |   | 0  | 90+ Days |  |
|             | CEP ( 01/08/2012 )            |              |                  |  |                                    |                   |                     |                |                 |  |  |                           |                                |                    |   |  |                                  |   |  |          |  |
| 16210       | HUARAL                        | 03/01/1963   | Active           |  | 12                                 | 1                 | 2                   | -1             | -7.69%          | 15   | 5  |                           | 0                              |                    |   |  | T,M                              |   | 0  |          |  |
| 51612       | HUARAL CENTENARIO             | 05/09/1991   | Active           |  | 21                                 | 3                 | 0                   | 3              | 16.67%          | 17   |  |                           | 0                              |                    |   |  | M                                |   | 0  |          |  |
| 100053      | HUARAZ HUASCARAN              | 08/21/2007   | Active           |  | 23                                 | 0                 | 0                   | 0              | 0.00%           | 23   |  |                           | 0                              |                    |   |  | P                                |   | 0  |          |  |
| 107570      | HUARAZ INDEPENDENCIA          | 02/17/2010   | Active           |  | 7                                  | 1                 | 0                   | 1              | 16.67%          | 8  |  |                           | 0                              |                    |   |  | S                                |   | N/R                                      |          |  |
| 96501       | HUAURA HUACHO                 | 03/13/2006   | Active           |  | 12                                 | 4                 | 1                   | 3              | 33.33%          | 11   | 3  |                           | 3                              |                    | 2                                       |  |                                  |   | 3  | 90+ Days |  |
| 107340      | JOSE FAUSTINO SANCHEZ CARRION | 01/26/2010   | Active           |  | 21                                 | 4                 | 0                   | 4              | 23.53%          | 21   |  |                           | 1                              |                    |   |  | M                                |   | N/R                                      | 90+ Days |  |
| 108788      | LA ESPERANZA                  | 06/24/2010   | Active           | 1  | 9                                  | 0                 | 2                   | -2             | -18.18%         | 10   | 1  |                           | 0                              |                    |   |  | S,M                              |   | 1  |          |  |





# Club Health Assessment for District H 1 through December 2012

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|---------------------------|---------------------------------|--------------|------------------|--|----------------------|------------------------------------|---------------------|----------------|-----------------|----------------------------|--|---------------------------|--------------------------------|--------------------|--------------------|---------------------------------------|--|-----------------------------------|--|---|--|----------------------------------|---|--|----------|----------|
|                           |                                 |              | Current Status * | Number of Times on Status Quo within 2 years | Current Member Count | YTD Members Added                  | YTD Members Dropped | YTD Net Growth | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report | President Rotation | No Active Email ** | Months Since Last Activity Report *** | Account Balance                                | Donations for current Fiscal Year |  |   |  |                                  |   |  |          |          |
|                           |                                 |              |                  |  |                      | If below 15 members appears in red |                     |                |                 |                            |  |                           |                                |                    |                    |                                       | If net loss is greater than 20% appears in red |                                   |  | If no report in 3 months appears in red | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |          |          |
| <b>CEP ( 02/18/2012 )</b> |                                 |              |                  |  |                      |                                    |                     |                |                 |                            |  |                           |                                |                    |                    |                                       |  |                                   |  |   |  |                                  |   |  |          |          |
| 82730                     | TRUJILLO ARMONIA                | 06/22/2004   | Active           |  | 21                   | 0                                  | 0                   | 0              | 0.00%           | 15                         |  |                           |                                |                    |                    |                                       |  |                                   |  | 0                                       |  |                                  | T   | 0  | 90+ Days |          |
| 51835                     | TRUJILLO CALIFORNIA             | 06/27/1991   | Active           |  | 25                   | 0                                  | 0                   | 0              | 0.00%           | 22                         |  |                           |                                |                    |                    |                                       |  |                                   |  | 1                                       |  |                                  | T   | 1  | 90+ Days |          |
| 106529                    | TRUJILLO CHAN CHAN              | 08/31/2009   | Active           | 1  | 13                   | 4                                  | 1                   | 3              | 30.00%          | 12                         | 1  |                           |                                |                    |                    |                                       |  |                                   |  | 0                                       |  |                                  |   | 0  |          |          |
| 108656                    | TRUJILLO DANIEL HOYLE           | 06/21/2010   | Active           | 1  | 10                   | 10                                 | 0                   | 10             | 100.00%         | 21                         |  |                           |                                |                    |                    |                                       |  |                                   |  | 0                                       |  |                                  | 3   | S,T                                      | 0        |          |
| 57849                     | TRUJILLO EL BOQUERON            | 02/12/1996   | Active           |  | 14                   | 1                                  | 1                   | 0              | 0.00%           | 18                         | 1  |                           |                                |                    |                    |                                       |  |                                   |  | 0                                       |  |                                  | P   | 0  | 90+ Days |          |
| 105680                    | TRUJILLO EL PORVENIR            | 06/02/2009   | Active           |  | 19                   | 0                                  | 1                   | -1             | -5.00%          | 20                         | 2  |                           |                                |                    |                    |                                       |  |                                   |  | 0                                       |  |                                  |   | 0  |          |          |
| <b>CEP ( 01/08/2012 )</b> |                                 |              |                  |  |                      |                                    |                     |                |                 |                            |  |                           |                                |                    |                    |                                       |  |                                   |  |   |  |                                  |   |  |          |          |
| 46239                     | TRUJILLO LA MERCED              | 05/30/1986   | Active           |  | 27                   | 0                                  | 2                   | -2             | -6.90%          | 25                         | 1  |                           |                                |                    |                    |                                       |  |                                   |  | 0                                       |  |                                  |   | 0  |          |          |
| <b>CEP ( 01/08/2012 )</b> |                                 |              |                  |  |                      |                                    |                     |                |                 |                            |  |                           |                                |                    |                    |                                       |  |                                   |  |   |  |                                  |   |  |          |          |
| 16228                     | TRUJILLO LAS QUINTANAS          | 12/27/1971   | Active           |  | 33                   | 13                                 | 2                   | 11             | 50.00%          | 27                         | 3  |                           |                                |                    |                    |                                       |  |                                   |  | 0                                       |  |                                  | 3   |  | 0        |          |
| 34303                     | TRUJILLO PALERMO                | 07/21/1977   | Active           |  | 26                   | 5                                  | 2                   | 3              | 13.04%          | 21                         | 1  |                           |                                |                    |                    |                                       |  |                                   |  | 1                                       |  |                                  | P,T   | 0  |          |          |
| <b>CEP ( 02/18/2012 )</b> |                                 |              |                  |  |                      |                                    |                     |                |                 |                            |  |                           |                                |                    |                    |                                       |  |                                   |  |   |  |                                  |   |  |          |          |
| 16229                     | TRUJILLO PRIMAVERA              | 10/08/1973   | Active           |  | 19                   | 0                                  | 2                   | -2             | -9.52%          | 24                         | 7  |                           |                                |                    |                    |                                       |  |                                   |  | 4                                       |  |                                  |   | 2  |          |          |
| <b>CEP ( 02/18/2012 )</b> |                                 |              |                  |  |                      |                                    |                     |                |                 |                            |  |                           |                                |                    |                    |                                       |  |                                   |  |   |  |                                  |   |  |          |          |
| 106530                    | TRUJILLO SALVEMOS VIDAS         | 08/31/2009   | Active           |  | 15                   | 0                                  | 2                   | -2             | -11.76%         | 17                         | 3  |                           |                                |                    |                    |                                       |  |                                   |  | 1                                       |  |                                  | 2   |  | 1        | 90+ Days |
| 16230                     | TRUJILLO SAN ANDRES             | 12/05/1972   | Active           |  | 46                   | 0                                  | 0                   | 0              | 0.00%           | 45                         |  |                           |                                |                    |                    |                                       |  |                                   |  | 1                                       |  |                                  | M   | 0  |          |          |
| 78444                     | TRUJILLO SOL DE LIBERTAD        | 03/05/2004   | Active           | 1  | 16                   | 0                                  | 0                   | 0              | 0.00%           | 16                         |  |                           |                                |                    |                    |                                       |  |                                   |  | 2                                       |  |                                  |   | 25                                       |          |          |
| 102572                    | TRUJILLO UNT                    | 06/23/2008   | Active           | 1  | 5                    | 0                                  | 5                   | -5             | -50.00%         | 10                         | 4  |                           |                                |                    |                    |                                       |  |                                   |  | 0                                       |  |                                  | 2   | S  | 36       | 90+ Days |
| 78124                     | TUMBES MADRE TERESA DE CALCUTTA | 01/26/2004   | Active           |  | 23                   | 1                                  | 1                   | 0              | 0.00%           | 23                         | 1  |                           |                                |                    |                    |                                       |  |                                   |  | 2                                       |  |                                  | T,M   | 5  | 90+ Days |          |
| 51889                     | TUMBES MIGUEL GRAU              | 07/11/1991   | Active           |  | 13                   | 1                                  | 0                   | 1              | 8.33%           | 12                         |  |                           |                                |                    |                    |                                       |  |                                   |  | 1                                       |  |                                  | S,M   | 0  | 90+ Days |          |
| 47003                     | VIRU                            | 03/04/1987   | Active           |  | 30                   | 2                                  | 1                   | 1              | 3.45%           | 29                         | 0  |                           |                                |                    |                    |                                       |  |                                   |  | 2                                       |  |                                  | S,M   | 0  |          |          |
| 82442                     | ZARUMILLE PERPETUO SOCORRO      | 05/26/2004   | Active           |  | 17                   | 2                                  | 2                   | 0              | 0.00%           | 17                         | 2  |                           |                                |                    |                    |                                       |  |                                   |  | 1                                       |  |                                  | M   | 3  |          |          |

Clubs Cancelled Previous Fiscal Year – Clubs Cancelled within last 12 months may be reinstated

| Club Number | Club Name | Charter Date | Current Status* | Cancellation Date |
|-------------|-----------|--------------|-----------------|-------------------|
| 108685      | CACHACHI  | 06/21/2010   | Cancelled(2)    | 04/30/2012        |
| 107218      | CAJABAMBA | 01/13/2010   | Cancelled(2)    | 04/30/2012        |



# Club Health Assessment for District H 1 through December 2012

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|----------------------------------|-------------------------------|----------------------------------|--------------------------|--|------------------------------------|-------------------|-----------------------|-------------------------|--|--------------------------------------|---|---|---|---|--------------------------------------|---|--|-----------------------------------|---|---|
|                                  |                               |                                  | Current Status *         | Number of Times on Status Quo within 2 years | Current Member Count               | YTD Members Added | YTD Members Dropped   | YTD Net Growth          | YTD Net Growth%                                | Member Count 12 Months Ago           | Avg. length of service for dropped members  | Months Since Last MMR ***               | Yrs. Since Last Officer Report          | President Rotation                      | No Active Email **                   | Months Since Last Activity Report ***               | Account Balance                          | Donations for current Fiscal Year |   |   |
|                                  |                               |                                  |                          |  | If below 15 members appears in red |                   |                       |                         | If net loss is greater than 20% appears in red |                                      |   | If no report in 3 months appears in red |   | When more than one year appears in red  | Number of repeat terms indicated     | Notes the officers that do not have an active Email | If no report in 12 months appears in red |                                   |   |   |
| 104469                           | CUTERVO                       | 01/20/2009                       | Cancelled(8)             |  | 06/30/2012                         |                   |                       |                         |  |                                      |   |   |   |   |                                      |   |  |                                   |   |   |
| 106850                           | EL PORVENIR LOS JARDINES      | 11/16/2009                       | Cancelled(2)             |  | 04/30/2012                         |                   |                       |                         |  |                                      |   |   |   |   |                                      |   |  |                                   |   |   |
| 107103                           | HUAMACHUCO                    | 12/16/2009                       | Cancelled(8)             |  | 12/31/2011                         |                   |                       |                         |  |                                      |   |   |   |   |                                      |   |  |                                   |   |   |
| 110667                           | TRUJILLO EL SOL               | 04/04/2011                       | Cancelled(2)             |  | 04/30/2012                         |                   |                       |                         |  |                                      |   |   |   |   |                                      |   |  |                                   |   |   |
| 108409                           | TRUJILLO ENCUENTRO DE AMISTAD | 05/20/2010                       | Cancelled(2)             |  | 04/30/2012                         |                   |                       |                         |  |                                      |   |   |   |   |                                      |   |  |                                   |   |   |
| <b>Current Total Clubs Count</b> | <b>YTD New Clubs Count</b>    | <b>YTD Cancelled Clubs Count</b> | <b>YTD Net Club Gain</b> | <b>Current Total Members Count</b>           | <b>YTD Add</b>                     | <b>YTD Drop</b>   | <b>YTD Net Growth</b> | <b>YTD Net Growth %</b> | <b>Member Count 12 Months Ago</b>              | <b>Average Member Count Per Club</b> | <b>% of Clubs with less than 20 members</b> | <b>% No MMR in 3 Months</b>             | <b>% No Officer Report in 12 Months</b> | <b>% of Clubs with balance 90+ days</b> | <b>Number of Clubs in Status Quo</b> | <b>% Status Quo Clubs in Financial Suspension</b>   | <b>Number of Cancelled Clubs</b>         | <b>Average Cancelled Club Age</b> | <b>Members Lost Due to Cancellation</b> | <b>% of Clubs Cancelled for Non-Financial Reasons</b> |
| <b>91</b>                        | <b>1</b>                      | <b>0</b>                         | <b>1</b>                 | <b>2,070</b>                                 | <b>204</b>                         | <b>196</b>        | <b>8</b>              | <b>0.39%</b>            | <b>2,018</b>                                   | <b>23</b>                            | <b>40%</b>                                  | <b>7%</b>                               | <b>0%</b>                               | <b>34%</b>                              | <b>0</b>                             | <b>0%</b>   | <b>0</b>                                 | <b>0</b>                          | <b>0</b>                                | <b>0%</b>   |

\* - Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\*- Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.